



A Mediterranean Tour of

# Greece, Italy & Spain

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**June 11-23, 2018**

**Optional Extension to Barcelona June 23-26, 2018**

PREPARED ESPECIALLY FOR:

**Michigan State University Alumni Band**

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## MICHIGAN STATE UNIVERSITY ALUMNI BAND

### MEDITERRANEAN TOUR

**Greece-Italy-Spain**  
**June 11-June 23, 2018**

Join MSU Band Directors and your Alumni Band friends on a concert tour of the Mediterranean.

Our tour begins in Athens, Greece for three days where we will visit historic sites including the Acropolis and a trip to Ancient Corinth. We then depart on a seven day cruise on the Mediterranean which will feature two concerts by the Alumni Band. Our cruise includes visits to Kotor, Montenegro, Messina, Italy, and Naples, Italy, before arriving in Barcelona, Spain. An optional three day extension is available for those interested in touring Barcelona. THE ATTACHED BROCHURE INCLUDES DETAILED INFORMATION ABOUT OUR TOUR.

PRICE: \$4,335 per person based on double occupancy and inside cabin

Price includes:

- Roundtrip air from Detroit to Athens and Barcelona to Detroit
- Three (3) nights of hotel accommodations in Athens
- Sightseeing tours of the Acropolis complex, Ancient Agora, and a trip along the coastal road to Ancient Corinth
- Three (3) breakfasts and one (1) dinner in Athens
- Eight (8) day and seven (7) night cruise from Athens to Barcelona aboard the Princess Cruise Line's Crown Princess
- Two private cocktail parties aboard the cruise ship
- Port stops at Kotor, Montenegro, Messina, Italy, and Naples, Italy
- All meals while on the cruise ship
- Arrangements for 2 concerts
- Large instrument baggage fees included
- Tour guide for the entire trip

As a price comparison the cost per person for our Alumni Band tour of Scotland was \$3,975 which included seven (7) nights of hotel accommodations and four (4) dinners. This tour includes ten (10) nights of accommodations and eight (8) dinners.

CONTACT INFORMATION:

If you have any questions please contact our Tour Director Eddie Lopez at [elopez@perform-america.com](mailto:elopez@perform-america.com) (956-458-6162) or our Tour Managers Stacie Detgen at [Detgens@att.net](mailto:Detgens@att.net) (517-231-0352) or Jack Nelson at [jacknelson55@yahoo.com](mailto:jacknelson55@yahoo.com) (517-420-5438).



**Day 1 - Monday, June 11, 2018 - REHEARSAL**

Band rehearsal at or near MSU.

**Day 2 - Tuesday, June 12, 2018 - DEPART DETROIT**

Tuesday morning rehearsal. Optional Motor coach is available for transfer to Detroit Metropolitan Airport. Overnight flight from Detroit to Athens, Greece, in economy class.

**Day 3 - Wednesday, June 13, 2018 - ARRIVE ATHENS (D)**

Upon arrival in Athens, gather your luggage in the claims area. Transfer to hotel for overnight accommodations. Enjoy remainder of day on your own to explore. Group dinner in hotel.

**Day 4 - Thursday, June 14, 2018 - ATHENS (B)**

After breakfast, depart for a day in Athens. Visit the Acropolis, which has dominated the skyline of Athens for over 2,000 years. A citadel was built on the rock in Mycenaean times, and was the first of a series of temples that honored Athena, the city's divine patroness. In 480, BC the Persians captured the Acropolis, and the Athenian leader Pericles rebuilt the site according to his plan of unsurpassed beauty and grandeur. During our tour of the Acropolis we will view: the Propylaia, the monumental entrance to the complex; the Temple of Athena Nike; the Parthenon, the temple to Athena which crowns the Acropolis; the Erechtheion, dedicated to Poseidon and Athena; and the Theater of Herodes Atticus, originally built in AD 161. Our time on the Acropolis concludes with a visit to the Acropolis Museum, featuring a superb collection of treasures excavated from the area. Our day continues with a visit to the Ancient Agora, or marketplace, which formed the political heart of Athens from 600 BC. Socrates was indicted and executed here in 399 BC. Lunch is on your own. Free afternoon...**OR you can take an optional 2 hour visit of the Museum of Greek Popular Music Instruments.** The mission of the Museum of Greek Popular Musical Instruments is the preservation of traditional heritage through various activities.

**Day 5 - Friday, June 15, 2018 - CORINTH EXCURSION (B)**

After breakfast, depart for Corinth. Driving along the coastal road, we reach Corinth Canal (short stop). Continue to Ancient Corinth, where St. Paul lived and preached for two years. The remains of the city, which include the Agora (Market Place) and Apollo's Temple (6th century B.C) clearly show how rich and important Corinth was in Ancient times. After our visit, we leave and visit the Ancient Port of Corinth (Cehries) where St. Paul disembarked. Informal lunch on your own in a Tavern front of the Corinth Canal. Return to Athens for exploring the city on your own.

**Day 6 - Saturday, June 16, 2018 - CRUISE DEPARTS (B,D)**

After breakfast, check out of hotel and depart for the port in Piraeus for embarkation on cruise.



### Day 7 - Sunday, June 17, 2018 - CRUISE / SANTORINI (B,L,D)

Arrive at the beautiful island of Santorini. Known for its beautiful beaches and blue-domed cathedrals, there is much to explore here. The ship will be in port in Santorini for 12 hours. Breakfast, lunch and dinner are included.

### Day 8 - Monday, June 18, 2018 - CRUISE (B,L,D)

Enjoy a day at sea to explore the Crown Princess and all the amenities it has to offer. Family and friends will have the opportunity to hear the MSU Alumni Band perform its first of two concerts on board the ship. This evening, enjoy a private cocktail party with MSU Alumni Band members.

### Day 9 - Tuesday, June 19, 2018 - CRUISE / KOTOR (B,L,D)

Disembark at Kotor, Montenegro and enjoy a city steeped in tradition and history as well as its scenic views. A UNESCO World Heritage site, the old city was built between the 12th and 14th centuries and is filled with medieval architecture and historic monuments. Extending over four kilometers, the city walls that have protected Kotor for centuries lead up to the fortress of St. Ivan. The ship will be in port in Kotor for 8 hours. All meals on board cruise ship. Board ship mid-afternoon and depart.

### Day 10 - Wednesday, June 20, 2018 - CRUISE / MESSINA (B,L,D)

Perform a late morning concert before disembarking at Messina, Italy. At Sicily's northeast tip, Messina is the first city being "kicked" by Italy's "boot," just three miles across the Strait of Messina. It's a main port of entry for many of Sicily's visitors. The 12th-century Norman cathedral, rebuilt after a 1908 earthquake destroyed it and much of the town, is the most famous attraction. All meals on board cruise ship. Board ship in the evening and depart.

### Day 11 - Thursday, June 21, 2018 - CRUISE / NAPLES (B,L,D)

Disembark at Naples, Italy. Romantic Naples is the largest city in southern Italy. It has some of the world's best opera and theater houses and is often called an open-air museum, due to its many historic statues and monuments. Join families on promenade as the sun sets on the Bay of Naples. View finds from Pompeii and Herculaneum, destroyed by Mount Vesuvius in 79 AD, at the Museo Archeologico Nazionale or revel in the art and architecture of Museo Cappella Sansevero, built in the late 1500's. The ship will be in port in Naples for 12 hours. All meals on board cruise ship. Board ship in the evening and depart.

### Day 12 - Friday, June 22, 2018 - CRUISE (B,L,D)

Enjoy your last day on board the Crown Princess before arriving in Barcelona, Spain. This evening, enjoy a private cocktail Farewell Party with MSU Alumni Band members. All meals on board cruise ship.

### Day 13 - Saturday, June 23, 2018 - BARCELONA / USA

Arrive/disembark in Barcelona, Spain. Depart for the USA!



**Day 13 - Saturday, June 23, 2018 - BARCELONA (B)**

Arrive/disembark in Barcelona, Spain. Enjoy a guided tour of Barrio Gótico (Gothic Quarter) and a tour of Barcelona Cathedral (Le Seu) followed by time on your own to explore the city.

**Day 14 - Sunday, June 24, 2018 - BARCELONA (B)**

After breakfast, depart for a guided visit at La Sagrada Familia Basilica, followed by more time to explore the city. Lunch and dinner are on your own.

**Day 15 - Monday, June 25, 2018 - BARCELONA (B, D)**

After breakfast, enjoy a guided tour of Figueres and Girona, followed by a visit to the Dali Museum and Dali Jewelries. Lunch is on your own. Finally, enjoy a farewell dinner in a Barcelona restaurant.

**Day 16 - Tuesday, June 26, 2018 - BARCELONA / USA (B)**

After breakfast, depart for airport and the USA!



## TOUR INCLUDES

- Round trip flights in Economy class from Detroit to Athens & Barcelona to Detroit based on \$1,400 estimated airfare incl. taxes
- Airport taxes and fuel surcharges up to \$400
- 4-star hotels in Athens & Barcelona (Hotel Airotel Alexandros in Athens & Abba Balmoral in Barcelona or similar)
- Inside Standard Cabin on Crown Princess
- Porterage upon embarkation and disembarkation from Mediterranean cruise
- Meal Plan:
  - Breakfast daily + 1 dinner during Athens pre-tour incl. mineral water & coffee
  - Breakfast, lunch and dinner daily during Mediterranean Cruise
  - Breakfast daily + 1 dinner during optional Barcelona post-tour incl. mineral water & coffee
- Welcome and farewell cocktail party on board the cruise ship
- Motorcoach transportation as per the itinerary during Athens pre-tour and optional Barcelona post-tour
- Bilingual European Tour Manager for duration of the Athens pre-tour and optional Barcelona post-tour
- Perform International staff member during Mediterranean Cruise
- Entrances:
  - Acropolis, New Acropolis, Ancient Agora & Apollo's Temple during Athens pre-tour
  - Sagrada Familia, Park Guell, Casa Gaudi Museum, Dali House and Girona Cathedral during optional Barcelona post-tour

*\*We highly recommend travel insurance to cover trip cancellation/interruption, travel delay, emergency medical, baggage delay and accidental death coverage, available for purchase from Berkshire Hathaway Travel Insurance. Go to <https://goo.gl/UGYvvT> for more information.*

## TOUR DOES NOT INCLUDE

- Single supplement for Athens pre-tour = \$365
- Single supplements for Mediterranean Cruise
  - Inside Standard Cabin = \$1,429
  - Ocean-view Cabin = \$1,665
  - Balcony Cabin = \$2,010
  - Mini-Suite Cabin = \$2,295
- Single supplement for optional Barcelona post-tour = \$305
- Airport taxes and fuel surcharges in excess of the \$400 budgeted
- Instrument rentals
- Airport transfers for travelers not on the group flight
- Personal service and porterage at hotels in Athens & Barcelona
- Gratuities for tour managers & drivers during Athens pre-tour \$40 per person & optional Barcelona post-tour \$40 per person
- Shipboard gratuities
- Travel insurance
- Meals and other items not specifically mentioned in inclusion section of this proposal
- Credit card surcharge of 3% for any payments made to Perform International using a credit card
- Shore excursions during Mediterranean Cruise

## FINANCIAL FACTS

- Base Package of 3 nights Athens + 7 nights Mediterranean cruise based on **Inside Standard Cabin** in double occupancy \$4,335 per person. Maximum availability is 15 cabins.
- Base Package of 3 nights Athens + 7 nights Mediterranean cruise based on **Ocean-view Cabin** in double occupancy \$4,610 per person. Maximum availability is 4 cabins.
- Base Package of 3 nights Athens + 7 nights Mediterranean cruise based on **Balcony Cabin** in double occupancy \$4,945 per person. Maximum availability is 15 cabins.
- Base Package of 3 nights Athens + 7 nights Mediterranean cruise based on **Mini-Suite Cabin** in double occupancy \$5,230 per person. Maximum availability is 6 cabins.
- Optional 3-night post-tour in Barcelona in double occupancy \$785 per person

### PAYMENT SCHEDULE

Deposit due August 1, 2017	\$400 non-refundable
<i>(Deposit is refundable until Sept. 30, 2017. After this date the \$400 payment is non-refundable.)</i>	
2nd payment due September 15, 2017	\$850 per person
3rd payment due November 15, 2017	\$850 per person
4th payment due January 15, 2018	\$850 per person
5th payment due February 15, 2018	\$850 per person
April 15, 2018	Final payment

### BOOKINGS

To sign up for this extraordinary opportunity to tour Greece, Italy & Spain, please [CLICK HERE](#) or type the following URL into your browser:  
<https://goo.gl/OYHRwS>

Perform International, our partner in this trip, accepts payment by check or credit card.

While it is not expected, should airfare increase more than 3% of projected price, the increase will be passed on to the group. Pricing is based on currently prevailing exchange rates (exchange rate of 1 EUR = 1.13 USD). Adjustments will be made if the exchange rate varies more than 3% at 120 days prior to departure.



## TERMS & CONDITIONS

### 1. PAYMENT TERMS

- 1.1. Payment. Client shall strictly comply with the Payment Schedule on or before the due date. Perform International ("PI") accepts payment by check or, with a 3% surcharge, Visa and MasterCard. Checks should be made payable to Perform International, LLC.
- 1.2. Additional Deposits. From time to time, PI may request one or more deposits over and above those set forth in the Payment Schedule (the "Additional Deposits"). Additional Deposits may be required because of travel during peak periods, the unique nature of the facilities, or any other matter which, in PI's sole opinion, requires an additional deposit. PI will consult with Client's tour organizer before making a request for an Additional Deposit, but PI's decision whether an Additional Deposit is necessary is final. Client shall pay an Additional Deposit within thirty (30) days of the request by PI.

### 2. DUTIES AND OBLIGATIONS OF PI

- 2.1. Scope and Exclusivity. PI shall have the duties and obligations set forth in this Section 2 and no others.
- 2.2. Services Supplied by PI. PI will provide the transportation, transfers, airfare, lodging and services specified in the attached tour brochure on the terms provided herein. PI reserves the right to vary itineraries and/or destinations and to substitute hotels if circumstances beyond its control necessitate such change(s).
- 2.3. Services Excluded by PI. All transportation, charges, services or other items not specifically identified in the tour brochure for this trip are not covered and must be paid by Client separately. Excluded services and items include, but are not limited to, tips to local guides; meals and beverages other than those noted in the tour brochure; expenses of a personal nature such as laundry, telephone, valet, etc.; portage for hand-carried luggage; passport and visa fees; free time activities; optional excursions and coach driver and guide/escort gratuities.
- 2.4. Special Equipment and Excess Luggage Needs. Special technical equipment (including musical instruments), excess or oversize luggage and the transportation for such are not included. Any piece of luggage/equipment over 50 pounds or exceeding 62 inches (length+ width+height) is subject to additional charges.

### 3. LIMITATIONS ON LIABILITY AND INDEMNIFICATION

- 3.1. Limitation on Liability of PI. PI, its agents and cooperating organizations expressly disclaim all responsibility and/or liability of any nature for loss, damage or injury to property or person due to any cause whatsoever occurring during a tour under its management, except damage caused by the gross negligence of PI. Tour Managers and Officers of the MSU Alumni Band are released from any and all liability related to the promotion of the trip, the company's obligations during the trip and any breach of contract by the company with regard to the trip.
- 3.2. Client's Indemnification. Client shall hold PI, its agents, employees, contractors and affiliated organizations harmless from, and indemnify and defend same against, any and all claims or liability for any injury (including death) or damage to any person or property whatsoever occurring during the tour, or any part thereof, when such injury or damage has been caused in part or in whole by the act, neglect, fault, or omission of Client, its agents, servants, employees, or invitees. The provisions of this Paragraph 3.2 shall survive the expiration or termination of this Agreement with respect to any claims or liability occurring prior to such expiration or termination.

### 4. CANCELLATION

- 4.1. Right to Cancel. Client shall be entitled to cancel this Agreement only upon the terms set forth in this Section 4.
- 4.2. Cancellation Schedule. Subject to the terms of the remainder of this Section 4, and provided that Client has made all payments required under the Payment Schedule, Client may cancel this Agreement by providing written notice of the cancellation to PI. Upon providing such notice, subject to Section 4.3 below, Client is entitled to return of any deposits less the applicable cancellation fee as set forth in the Cancellation Schedule set forth below.

The following fees apply for cancellations:

Initial deposit of \$400 is refundable until Sept. 30, 2017;

From Oct. 1, 2017 to 120 days before departure the cancellation fee is \$400;

From 120 to 91 days before departure the cancellation fee is \$500;

From 90 to 61 days before departure the cancellation fee is \$2000;

From 60 to 46 days before departure the cancellation fee is \$3000; and

From 45 days before departure until the departure date the cancellation fee is (full tour cost).

- 4.3. Limitations on Cancellation. Notwithstanding the provisions of the preceding Section 4.2, upon providing notice of cancellation to PI, Client shall not be entitled to refund of any deposits which have been used by PI to reserve space or fares if the deposits for space or fares are non-refundable to PI from the providers. Further, in the event that the payments or deposits made by Client are less than the amounts paid by PI to reserve space or fares which are non-refundable, Client shall not receive any funds pursuant to the Cancellation Schedule and shall remain liable to PI for any shortfall. Client shall remain liable to PI for any actual damages to PI resulting from Client's cancellation of the Agreement.

### 5. CLIENT'S BREACH AND DEFAULT

- 5.1. Breach. Upon the breach of any term of this Agreement, including but not limited to failure to strictly comply with the payment terms, failure to timely make Additional Deposits, or violation of any of the rules and regulations of PI, PI may, at its option, declare the Client in default and terminate its obligation to perform further under this Agreement. Upon any breach of this Agreement, by failure to make payments or otherwise, PI may, in its sole and absolute discretion, allow the Client to remedy the breach by making the required payments or deposits, or by otherwise performing as required. However, all late payments, if accepted by PI, will be charged a late fee of one and one-half percent (1½ %) of the unpaid balance per month.
- 5.2. PI's Remedies. Upon any breach this Agreement, by failure to make a payment, or otherwise, Client forfeits its entire deposit and PI may attempt to reschedule, resell or reuse any goods or services previously purchased or reserved for Client's benefit including, but not limited to, air or other transportation and hotel accommodations.

### 6. JURISDICTION AND GOVERNING LAW

Any dispute of any kind arising out of or from a claimed breach of this Agreement shall be resolved in the Superior Court of El Paso County, Colorado, and Client consents to venue and jurisdiction in that Court. Client further agrees that all disputes arising from this Agreement shall be resolved in accordance with Colorado law.

### 7. ATTORNEY'S FEES

In the event of any legal action or proceeding arising out of this Agreement, the prevailing party shall be entitled to recover its reasonable attorneys' fees and related costs incurred in such action and such amount shall be included in any judgment rendered in such proceeding.

### 8. WAIVER

No waiver by PI of any provision of this Agreement or of any breach by Client hereunder shall be deemed to be a waiver of any other provision hereof, or of any subsequent breach by Client of the same or any other provision. PI's consent to or approval of any act by Client requiring PI's consent or approval shall not be deemed to render unnecessary the obtaining of PI's consent to or approval of any subsequent act of Client.



## 9. NOTICES

All notices, demands or other communications in this Agreement provided to be given, made or sent by either party to the other shall be deemed to have been duly given, made or sent when made in writing and deposited in the United States mail, certified or registered, postage prepaid, and addressed to the respective party at the appropriate address set forth in the Initial Terms.

## 10. INTEGRATION AND AMENDMENTS

The provision of this Agreement, including these Terms and Conditions and any Rules and Regulations of PI, supersede any oral or written agreement between the parties, and any such oral or written agreement is hereby integrated into this Agreement. To the extent it conflicts with this Agreement, any information found in any advertising material, brochure, or website is hereby superseded by this Agreement. Any amendment to or revision of this Agreement must be in writing and signed by both parties.

## 11. ACTS OF GOD

Client shall have the option of (1) taking a refund pursuant to the provisions for cancellation above, or (2) selecting an alternate program through PI if the tour is canceled by reason of any Act of God, such as war, labor dispute, martial law, state of emergency, earthquake, or the like.

## 12. TRAVEL CONDITIONS

12.1. Hotels. Hotels utilized are doubles/twins. Each room will have private facilities, including shower or bath. A supplement surcharge is applicable to participants in single accommodations.

12.2. Fluctuations, Substitutions with Group. Client may, under certain circumstances, substitute another person in their stead. Substitutions on flights are allowed subject to the terms of the airline contract. The addition of a new person is charged at the best price available. PI will use its best efforts to keep the new person at the group rate.

The following fees apply for substitutions:

On or after 180 days before departure the substitution fee is \$50

On or after 120 days before departure the substitution fee is \$100

On or after 90 days before departure the substitution fee is \$150

On or after 60 days before departure the substitution fee is \$350

On or after 45 days before departure the substitution fee is \$1000

Substitutions are not possible less than 5 days before departure

\*PI must receive the substitution deposit/payments before making a refund to the Client.

12.3. Rooming List and Late Changes. PI must receive the rooming lists no later than 45 days prior to departure from Client's tour organizer. Late changes in the rooming list, including name changes, additions and deletions are subject to a late change/penalty of \$25 per person. This charge covers the costs of administrative expenses, long distance telephone calls, over-night mail charges, etc.

12.4. Flight Arrangements: All flights will be by scheduled I.A.T.A. carriers with the routing and scheduling at the discretion of PI. Tour price is based on mid-week travel and air fare flying round trip from the location stated in the tour brochure. Any increase in air fare shall be borne by the participant. Airline taxes and fuel surcharges up to the amount specified in the tour brochure are included in the tour price. Client acknowledges that the tour price may be increased by PI after the date of purchase to offset increases in fees, fuel surcharges, taxes and fluctuations in foreign exchange markets or any combination thereof if additional costs are imposed by a supplier or government. The operators providing transportation are not responsible for any act, omission or event during the time that passengers are not on board their aircraft or conveyances. PI has no responsibility or liability of any nature whatsoever for loss, damage, or injury to property or person resulting from the provision of air or motor coach transportation. The price of a vacant seat and the cost of segments of the program lost due to missing scheduled departure or absences during the tour cannot be refunded. If Client misses any included transportation segment (e.g. flight, transfer, bus or train departure), Client is responsible to make arrangements for and to pay the cost of rejoining the group.

12.5. Deviations: Late return deviations are sometimes permitted from the original city of departure, for a minimum fee of \$175, if the class of service is still available at time of booking and if the carrier's fare rules permit the change. All deviations must be applied for by writing, faxing or emailing your request to Perform International. When a deviation is confirmed by the airline, passengers will be notified and invoiced for all charges incurred for their deviation. Each subsequent change is subject to an additional \$50 processing fee, plus airline fees once confirmed. Deviations are difficult, especially during high season, so requests must be made as early as possible. Clients who deviate must arrange for their own ground transportation to and from the airport.

## 13. FREQUENT FLYER PROGRAM MEMBERS

If Client desires to use frequent flyer miles for free tickets, Client will need to book its flights directly with the airline and purchase a "Land Only" package from Perform International. Perform International is unable to provide ticket copies after departure for mileage credits. Client should check with their preferred carrier to determine if Client qualifies for any mileage accrual.

## 14. LAND ONLY

Any Client choosing the 'Land Only' package after their initial full-tour reservation has been made in writing, faxing or emailing, is subject to a \$50 change fee up to 60 days prior to departure. Anyone changing to a 'Land Only' option 60 to 0 days prior to departure will be subject to a \$1,000 change fee. If Client chooses the 'Land Only' option must arrange for their own ground transportation to and from the airports and any mid-tour flights.

## 15. TOUR PRICES

The services specified are based on a minimum of number of passengers. If this quota is not reached, the price of the tour will be increased proportionately. All tour prices quoted for transportation and land arrangements are based on rates (including foreign exchange rates) and taxes in effect at time of publication and are subject to change. Adjustments will be made if the exchange rate varies more than 3% at 120 days prior to departure. Confirmation of final air and land prices and taxes will be advised at that time.

## 16. TRAVEL INSURANCE

Travel insurance is highly recommended to cover trip cancellation/interruption, travel delay, emergency medical, baggage delay and accidental death coverage through Berkshire Hathaway Travel Insurance.

## 17. PHOTOGRAPHS AND VIDEO IMAGES

Client acknowledges that tour guides employed by PI, as well as other private individuals not employed by PI travelling with the tour, take photographs and videos from time to time during tours. In addition, PI sometimes engages professional photographers and videographers to record tour performances for promotional purposes. Client agrees that PI may use any photographs or images in which Client appears for PI's promotional purposes in any type of media, including its company website, as long as no personally identifiable information, such as an individual traveler's name, address or telephone number, is published along with any likeness or images of such person. Client hereby waives any and all claims against PI arising out of the publication of any photographs or videos taken during any tour by any other individual not employed by or otherwise affiliated with PI.

